# Telekom Austria Group Results for the Second Quarter 2007

Vienna, August 22, 2007

# **Cautionary Statement**

"This presentation contains certain forward-looking statements. Actual results may differ materially from those projected or implied in such forward-looking statements. Forward-looking information involves risks and uncertainties that could significantly affect expected results. These risks and uncertainties are discussed in Telekom Austria's SEC filings, including, but not limited to, certain sections of the Company's Annual Report on Form 20-F."

# Agenda

- Key Developments
- Fixed Net
- Mobile Communication
- Financial Overview
- Outlook

Results for the Second Quarter 2007

# **Key Developments**

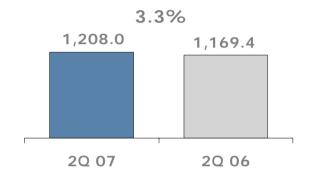
Results for the Second Quarter 2007

#### Revenues grow by 3.3%, EBITDA Increase of Mobile Communication Partly Offsets Lower Fixed Net

- Revenues increase by 3.3% with Fixed Net and Mobile Communication contributing to growth
- EBITDA declines by 2.7% as a growth in Mobile Communication partly offsets lower Fixed Net EBITDA
- Lower contribution from the Fixed Net and start up costs for operations in Republic of Serbia & Macedonia weigh on EBITDA
- Net income remains stable while EPS grows by 7.1% as Telekom Austria delivers on cash return
- Subscriber base of Mobile Communication grows by 14.2%, xDSL subscriber base increases by 13.6%

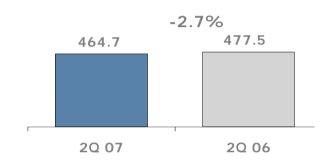
### TELEKOM AUSTRIA GROUP 5

# Share Buyback Pushes EPS by 7.1%



#### EBITDA

(in EUR Mio.)

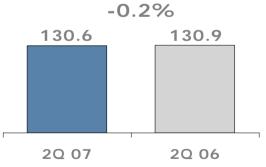


**Net Income** 

Revenues

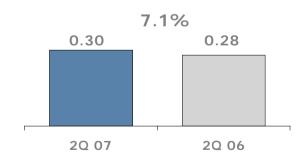
(in EUR Mio.)

(in EUR Mio.)



#### Earnings per Share

(in EUR)



6

TELEKOM AUSTRIA GROUP

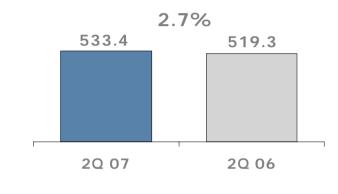
# **Fixed Net**

Results for the Second Quarter 2007

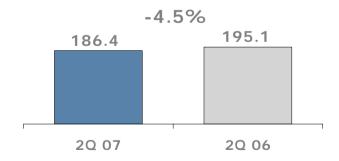
#### Acquisition of eTel Drives Revenue Growth, EBITDA Impacted by Higher Personnel Expenses

#### **Revenues**

(in EUR Mio.)







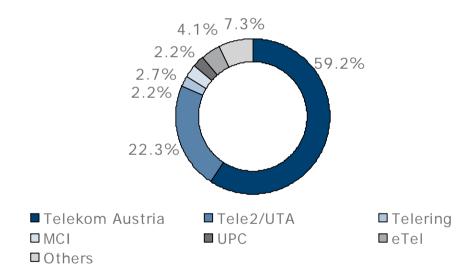
- Revenues increase by 2.7%, with eTel contributing EUR 17.5 mn
- EBITDA declines by 4.5% driven by higher personnel expenses
- Operating income increases by 32.6% to EUR 43.5 mn

8

TELEKOM AUSTRIA GROUP

# Fixed Net Resists Against Overall Market Trend

#### Voice Market Shares 2Q 07\*

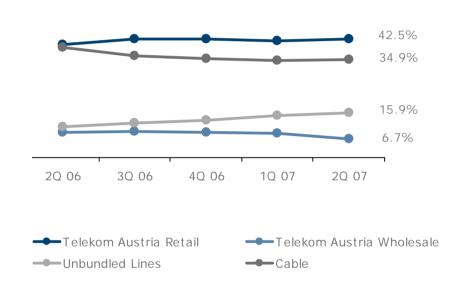


- Voice market share increases due to successful retention. eTel's market share is 4.1%
- Number of access lines declines by 8%
- Increase in line loss due to fixed-to-mobile substitution
- Telekom Austria's MoU declines by 8.5%, half the rate of overall market

\* Telekom Austria estimates, End of Quarter

Results for the Second Quarter 2007

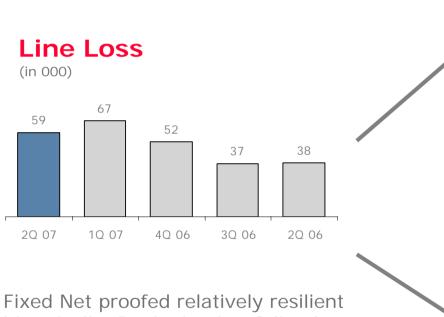
## Retail Broadband Share Increases to 42.5% While Unbundling Growth Rate Decelerates



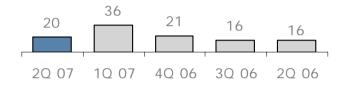
**Broadband Market Shares** 

- Telekom Austria's retail market share rises to 42.5%
- Unbundling takes market share from wholesale & cable operators
- Q-on-Q growth rate of unbundling slows from 18.1% in 1Q 07 to 8.4% in 2Q 07

#### Fixed-to-Mobile Substitution is Maindriver for Acceleration of Fixed Net Lines Loss



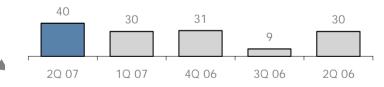
historically. Beginning in 4Q line loss started to pick up... Net Adds Unbundled Lines



...while unbundling net adds remained relatively constant over time.

Net Adds Mobile Broadband

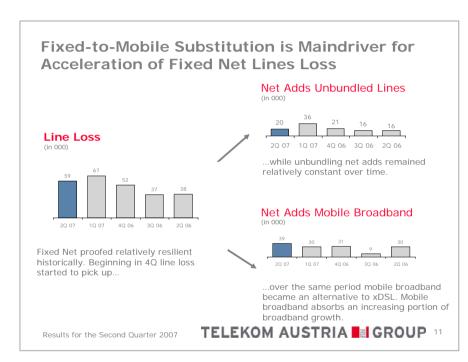
(in 000)



...over the same period mobile broadband became an alternative to xDSL. Mobile broadband absorbs an increasing portion of broadband growth.

## TELEKOM AUSTRIA GROUP 11

#### Managing Fixed-to-Mobile Substitution is Key



- Substitution is not disruption, but evolution of communication business
- Strong position in both segments helps to manage substitution
- Innovative products such as aonDigitalTV & aonAlarmServices create additional propositions
- Additional propositions enhance the value of the access line

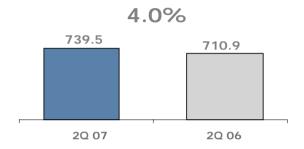
# **Mobile Communication**

Results for the Second Quarter 2007

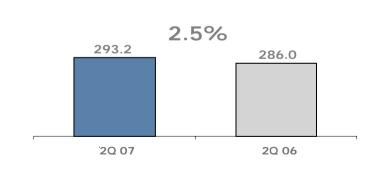
## All Operations Contribute to EBITDA Growth

#### Revenues

(in EUR Mio.)



EBITDA (in EUR Mio.)



- Subscriber base increases by 14.2% to 10.8 mn customers
- Strong international operations lead to increase in revenue by 4.0%
- All operations contribute to EBITDA growth of 2.5%
- Start up costs operations in Republic of Serbia & Macedonia weigh on EBITDA
- Higher profitability in Austria despite tough competition

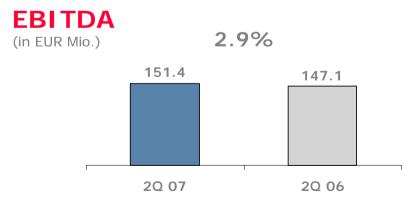
## TELEKOM AUSTRIA GROUP 14

# mobilkom austria Increases Market Share to 39.6%

#### Revenues

(in EUR Mio.)

-0.5% 419.9 421.9 20.07 20.06



- Market share increases from 38.5% to 39.6% driven by mobile broadband & bob
- Number of net adds increases by 85% to 66,800
- 210,000 data cards & USB modems sold until end of June
- Revenues almost stable despite lower total ARPU
- Margin increases from 34.9% to 36.1%

### TELEKOM AUSTRIA GROUP 15

# Mobiltel's Revenues Increases by 10.3%, Profitability Remains High

#### Revenues

(in EUR Mio.)



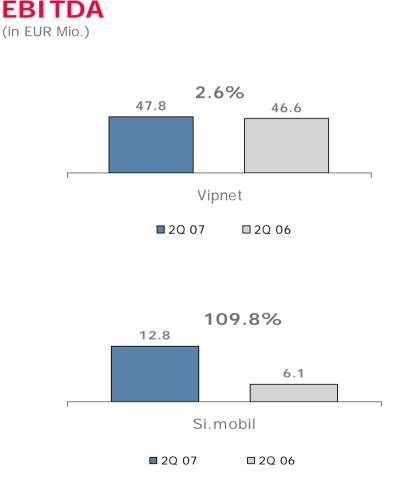
- Subscriber base grows by 18.1% to 4.6 mn customers
- Revenues grow by 10.3% to EUR 158.9 mn
- EBITDA increases by 8.0% to EUR 91.5 mn

16

 EBITDA margin proofs resilient at 57.6%

ter 2007 TELEKOM AUSTRIA GROUP

# Strong Performance in Croatia and Slovenia



#### **Vipnet in Croatia**

- Subscriber base increases by 16.3%
- EBITDA increases by 2.6% to EUR 47.8 mn

#### Si.mobil in Slovenia

- Subscriber base grows by 18.0%
- EBITDA more than doubles from EUR 6.1 mn to EUR 12.8 mn

#### TELEKOM AUSTRIA GROUP 17

# Launch in Serbia Within 6 Months is in Top League of the Industry







- Brand & promotions launched and Shops opening in June
- Launch of full operations in July
- National roaming provides coverage from start
- Established vip brand successfully implemented in new market, building on excellent customer perception

#### 

# **Financial Overview**

Results for the Second Quarter 2007

#### Revenue & Operating Income Increase in 2Q 07, Start up Costs and Fixed Net Weigh on EBITDA

(EUR million)	2Q 07	2Q 06	% change	HY07	HY06	% change
Revenues	1,208.0	1,169.4	3.3%	2,353.8	2,328.0	1.1%
EBITDA	464.7	477.5	-2.7%	939.6	981.8	-4.3%
Operating income	196.7	192.5	2.2%	407.4	414.1	-1.6%
Financial Result	-28.7	-28.1	2.1%	-57.1	-54.8	4.2%
Income before income taxes	168.0	164.4	2.2%	350.3	359.3	-2.5%
Income tax expense	-37.4	-33.5	11.6%	-72.5	-74.4	-2.6%
Net income	130.6	130.9	-0.2%	277.8	284.9	-2.5%

#### Cash Flow from Operations Increases by 3.2%; Higher Capital Expenditures Primarily due to Greenfield Investments

(EUR million)	2Q 07	2Q 06	% change	HY 07	HY06	% change
Cash Flow from operations before working capital adjustments	421.4	435.3	-3.2%	852.3	903.6	-5.7%
Change in working capital	-0.5	-29.8	-98.3%	-56.0	-176.8	-68.3%
Ordinary capital expenditures	-170.5	-151.1	12.8%	-321.0	-272.9	17.6%
Free cash flow	250.4	254.4	-1.6%	475.3	453.9	4.7%

Results for the Second Quarter 2007

#### Capex of EUR 170.5 mn for Existing Operations and EUR 144.5 mn Spent on Growth Projects

(EUR million)	2Q 07	2Q 06	% change	HY 07	HY 06	% change
Fixed Net	64.5	53.2	21.2%	123.9	113.7	9.0%
Mobile Communication	106.0	97.9	8.3%	197.1	159.2	23.8%
Ordinary capital expenditures	170.5	151.1	12.8%	321.0	272.9	17.6%
Growth projects & acquisitions	144.5	0.0	n.a.	164.8	0.0	n.a.
Capex, growth projects & acquisitions	315.0	151.1	108.5%	485.8	272.9	78.0%
Others*	-14.6	-5.8	151.7%	-18.0	-6.8	166.5%
Cash used in investing activities	300.4	145.3	106.7%	467.8	266.1	75.8%

\*Includes deferred considerations, cash acquired & other investing activities, net

Results for the Second Quarter 2007

#### Asset Base Remains Almost Stable Compared to Year End 2006

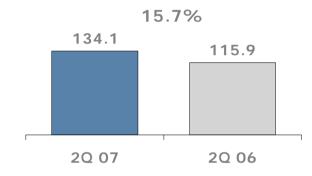
(EUR million)	June 30, 07	Dec. 31, 06	% change
Long-term Assets	6,335.4	6,399.5	-1.0%
Current Assets	1,170.1	1,160.2	0.9%
Total assets	7,505.5	7,559.7	-0.7%
Current liabilities	2,009.4	1,657.3	21.2%
Long-term liabilities	2,911.2	3,078.9	-5.4%
Stockholders' equity	2,584.9	2,823.5	-8.5%
Liabilities and stockholders' equity	7,505.5	7,559.7	-0.7%

Results for the Second Quarter 2007

## Intensity of Share Buyback Reaches All-Time High

#### **Share Buyback**

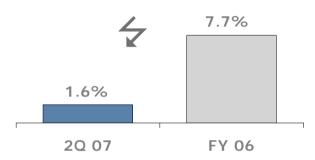
(in EUR Mio.)



#### **Treasury shares held**

(in % of share capital)

Cancellation of 8% of treasury shares held



#### **Net Debt**

(in EUR Mio.)



Results for the Second Quarter 2007

Net Debt / EBITDA

(annualized)



# Outsourcing of Execution of Share Buyback Program Reduces Closed Period

- Beginning 3Q 07 Telekom Austria Group has outsourced the execution of its share buyback program to a bank
- Bank has discretion to acquire shares of Telekom Austria within a defined framework
- Without direct influence on timing of buyback Telekom Austria is no longer subject to closed periods
- Closed periods amounted to 83 trading days in 2006 and 47 trading days in HY I 07
- Outsourcing increases number of days on which Telekom Austria can buyback shares

### TELEKOM AUSTRIA GROUP 25

# Outlook

Results for the Second Quarter 2007

# Outlook for FY 2007 reiterated as amended in July

#### Group

- Stable development of revenues
- EBITDA is expected to be impacted by start up costs related to the start of operations in the Republic of Serbia and Macedonia as well as the introduction of a comprehensive roaming regulation
- Full year EBITDA Margin is expected to decline 1.5% points compared to a reported margin of 40.1% in 2006
- Net income lower than in 2006 excluding one-off tax effects in 2006
- Capex increase of approximately 18% due to start up operations

Fixed Net  Continued fixed-to-mobile substitution is expected to result in lower revenues & EBITDA, further growth of operating income

#### Mobile Communication

- Continued customer and growth of mobile data
- **Communication** Revenue growth supported by international operations
  - EBITDA and operating income lower due to launch of operations in Republic of Serbia and Macedonia as well as due to the roaming regulation

Results for the Second Quarter 2007

# Appendix

Results for the Second Quarter 2007

## Regulatory Issues – Key Aspects (1)

- Analysis of wholesale market for mobile termination: Like in the previous market analysis decision, mobilkom austria was found to have significant market power and therefore the following remedies were applied: non-discriminatory obligation, standard offer for mobile termination and cost orientated termination rates based on LRAIC.
- Analysis of fixed networks wholesale and retail markets: As Telekom Austria is has significant market power on the wholesale as well as on the retail market for fixed telephony services, the Austrian Regulatory Authority found that the same remedies will be applied to mobilkom austria as an affiliate of Telekom Austria. Furthermore the Austrian Regulatory Authority implied a specific ex-ante obligation on fixed/mobile convergence services, which states an ex-ante cost control for these services.
- Decision of the administrative court: After the court revoked both the SMP and the mobile termination rates decision the Austrian regulatory published the findings of its current market analysis in July 2007 taking into account the court's opinion without reaching different conclusions as in the first market analysis
- Mobile termination rates: Currently two ongoing proceedings with T-Mobile and Hutchison 3G. In January 2007 the Austrian Regulatory Authority finalized its experts opinion on the network costs for mobile termination. The results of the ongoing proceedings and the decision on mobile termination rates are expected in Q3 2007.

Results for the Second Quarter 2007

### **Regulatory Issues – Key Aspects (2)**

 Analysis wholesale broadband access market: The Austrian Regulatory Authority started in May a market analysis process for the wholesale broadband access market (2nd round). The end of the market analysis process with final decision is not expected before the end of 4Q 2007. Currently Telekom Austria is a SMP-operator on this market with the following main remedies applied: nondiscriminatory obligation, standard offer for bitstream access, wholesale prices calculated on a retail-minus basis, regulatory cost accounting.

# Regulatory Issues – Key Aspects (3)

- International roaming charges: The roaming regulation came into force on 30. June 2007 containing the following provisions:
  - Wholesale: The maximum wholesale charge must not exceed 30 Cents in the first year and shall be decreased to 28 Cents in the second year and to 26 in the third year. Regulated wholesale tariffs have to be implemented 2 months after the entry into force of the regulation.
  - Retail: Introduction of a consumer protection tariff (Eurotariff). Eurotariff for active calls: 49 Cents in the first year, 46 Cents in the second and 43 Cents in the third year. Eurotariff for incoming calls: 24 Cents in the first year, 22 in the second and 19 in the third year.
  - Operators have to inform their customers of the availability of the Eurotariff within one Month after entry into force of the regulation; Customers have two months to decide if they want to use the Eurotariff or another roaming tariff.
  - Three months after entry into force all customers who did not decide on a roaming tariff (Eurotariff or other) will be switched to the Eurotariff automatically. Exempted are a) customers who made their choice of a certain roaming tariff, or b) customers who chose a non-standard roaming tariff before entry into force of the regulation (A1 Traveller, Eurocall).
  - The regulation will expire on 30 June 2010.

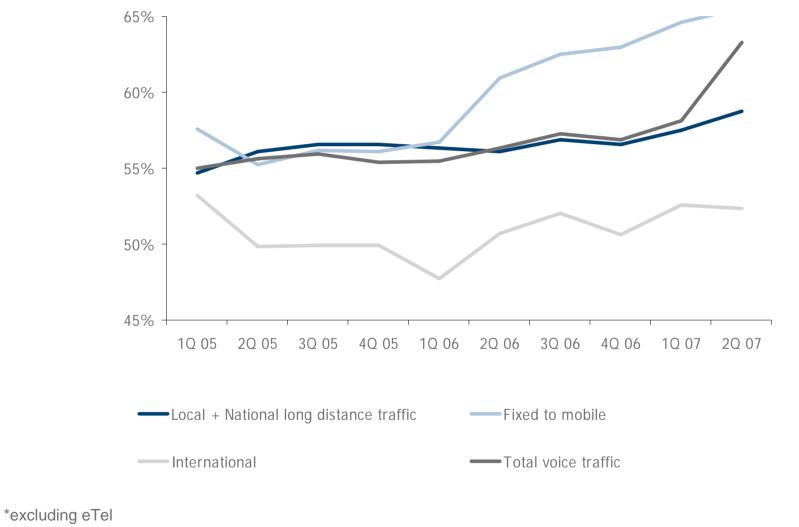
#### TELEKOM AUSTRIA GROUP 31

## **Fixed Net - Access Lines**

(in 000)	20 07	20 06	% change
PSTN access lines	2,134.3	2,319.0	-8.0%
Basic ISDN access lines	375.5	406.2	-7.5%
Multi ISDN access lines	6.9	7.3	-5.1%
Total access lines in service	2,516.8	2,732.4	-7.9%
of these ADSL access lines	724.0	637.6	13.6%
thereof ADSL wholesale lines	98.1	117.7	-16.7%
(in 000)	20 07	20 06	% change
Total access channels in service	3,093.5	3,350.6	-7.7%
(in 000)	20 07	20 06	% change
ADSL net adds	2.4	21.6	-89.0%
Unbundled lines	255.7	162.7	57.2%

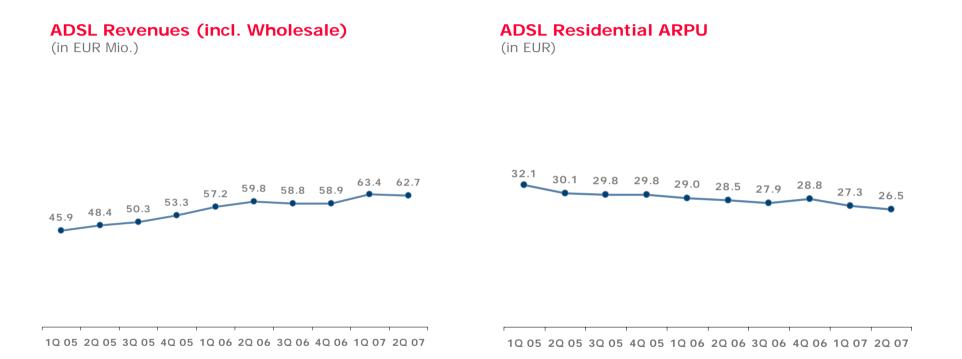
Results for the Second Quarter 2007

### **Fixed Net - Market Shares\***



Results for the Second Quarter 2007

## **ADSL – Revenues and Residential ARPU\***



\*excluding eTel

Results for the Second Quarter 2007

## **Fixed Net - Minutes and Average Tariffs**

(in million minutes)	2Q 07	20 06	% change
	700	0.4.4	0 ( 0 (
National	792	866	-8.6%
Fixed-to-mobile	181	199	-9.1%
International	94	101	-6.4%
Total voice minutes	1,067	1,166	-8.5%
Internet dial-up	177	366	-51.6%
Total Fixed Net minutes	1,244	1,532	-18.8%
(Average tariffs in EUR)	20 07	20 06	% change
National*	0.041	0.040	2.7%
Fixed-to-mobile*	0.167	0.166	0.6%
International*	0.179	0.178	0.3%
Total voice average*	0.077	0.074	0.0%
(in million minutes)	20 07	20 06	% change
National wholesale	2,537	2,331	8.8%
International wholesale	807	743	8.6%
Total wholesale minutes	3,344	3,074	8.8%

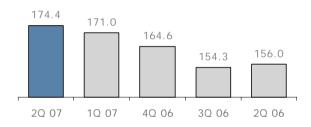
Results for the Second Quarter 2007

## **Mobile Subscribers**

	(in 000)	2Q 07	20 06	% change
	Contract	2,411.4	2,021.8	19.3%
mobilkom austria	Prepaid	1,352.6	1,451.0	-6.8%
	Total Austria	3,764.0	3,472.8	8.4%
	Market share	39.6%	38.5%	
	Contract	1,762.3	1,348.3	30.7%
това е твоят глас.	Prepaid	2,791.8	2,506.9	11.4%
	Total Bulgaria	4,554.1	3,855.2	18.1%
	Market share	50.6%	55.3%	
<b>20</b> .	Contract	389.6	276.8	40.8%
vie	Prepaid	1,625.8	1,456.3	11.6%
, ib	Total Croatia	2,015.4	1,733.1	16.3%
	Market share	42.7%	43.2%	
<b>cr</b> mabil	Contract	276.6	211.2	31.0%
simobil	Prepaid	186.8	181.5	2.9%
O vodafone"	Total Slovenia	463.4	392.7	18.0%
	Market share	26.2%	24.0%	
mobilkom 🔴 liechtenstein	Total Liechtenstein	5.2	4.2	23.8%
	Market share	17.6%	15.1%	
	Total Mobile Communication	10,802.1	9,458.3	14.2%

Results for the Second Quarter 2007

# **Operational Data – mobilkom austria**

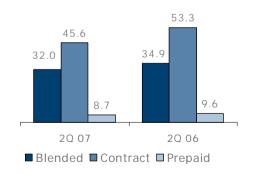


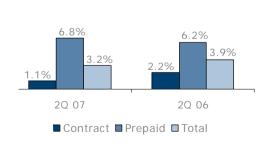
**MoU per Subscriber** 

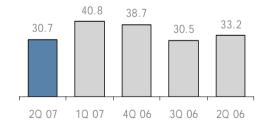
## **ARPU & Data ARPU** (in EUR)

■ Blended ARPU □ Data ARPU 34.9 34.9 33.4 32.0 31.7 6.2 6.3 5.6 5.2 4.9 2Q 07 1Q 07 4Q 06 2Q 06 3Q 06

(in EUR)







Results for the Second Quarter 2007

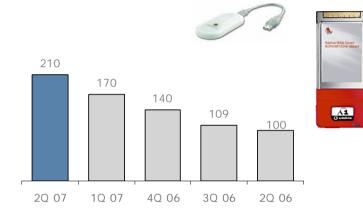
## TELEKOM AUSTRIA GROUP 37

**Quarterly Churn** 

SRC & SAC\* (in EUR Mio.)

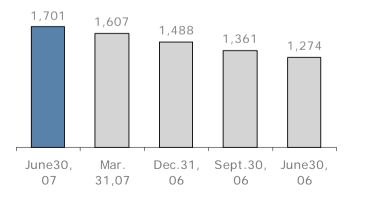
# mobilkom austria - Mobile Data

#### Number of Data Cards and USB Modems Sold Cumulated



#### **MMS Users**

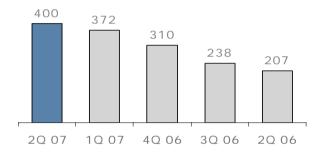
(in 000)



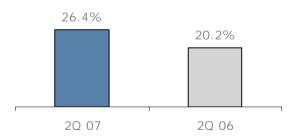
#### Results for the Second Quarter 2007

#### Number of SMS

(in Mio.)



#### Data in % of Revenues\*



\* Traffic related revenues

# **Headcount\* Development**

(average period)	20 07	20 06	change
Fixed Net	9,662	9,507	155
Mobile Communciation	6,292	5,962	330
Telekom Austria Group	15,954	15,469	485
(end of period)	20 07	20 06	change
Fixed Net	9,779	9,496	283
Fixed Net Mobile Communciation	9,779 6,282	9,496 5,968	283 314

\* Full-time-equivalents

Results for the Second Quarter 2007

# **Fixed Net - Revenue Breakdown**

(EUR million)	20 07	20 06	% change	HY 07	HY 06	% change
Switched voice base traffic	85.6	88.5	-3.3%	172.3	189.3	-9.0%
Switched voice monthly & other voice revenues	120.8	129.6	-6.8%	242.2	261.8	-7.5%
Payphones & VAS	11.6	11.2	3.6%	22.7	22.0	3.2%
Wholesale data & IT-solutions	105.6	103.1	2.4%	210.6	206.7	1.9%
Internet access & media	72.5	65.1	11.4%	141.2	132.4	6.6%
Wholesale voice & Internet	109.6	94.1	16.5%	201.2	186.4	7.9%
Other	27.7	27.7	0.0%	54.0	55.6	-2.9%
Total Fixed Net revenues	533.4	519.3	2.7%	1,044.2	1,054.2	-0.9%

Results for the Second Quarter 2007

# Fixed Net – Expense Breakdown

(EUR million)	20 07	20 06	% change	HY 07	HY 06	% change
Material expense	18.4	14.5	26.9%	35.1	31.1	12.9%
Employee costs	137.0	126.4	8.4%	274.5	256.1	7.2%
Depreciation, amortization and impairment charges	142.8	162.3	-12.0%	281.6	323.0	-12.8%
Interconnection	92.1	89.2	3.3%	172.6	176.7	-2.3%
Maintenance and repairs	26.4	27.0	-2.2%	47.9	46.7	2.6%
Services received	15.0	11.9	26.1%	27.3	23.4	16.7%
Other support services	22.5	21.3	5.6%	41.4	37.8	9.5%
Other	50.3	48.5	3.7%	95.2	99.3	-4.1%
Total Fixed Net expenses	504.5	501.1	0.7%	975.6	994.1	-1.9%

# Mobile Communication - Revenue Breakdown

(EUR million)	20 07	20 06	% change	HY 07	HY 06 %	% change
Traffic revenues	361.0	364.0	-0.8%	697.9	700.1	-0.3%
Monthly rental	144.6	117.6	23.0%	283.0	236.6	19.6%
Equipment	68.7	55.8	23.1%	123.3	112.1	10.0%
Roaming	56.7	59.6	-4.9%	114.3	125.1	-8.6%
Interconnection	111.7	111.4	0.3%	215.3	219.1	-1.7%
Other	12.0	12.2	-1.6%	28.0	22.2	26.1%
Discounts	-15.2	-9.7	56.7%	-28.2	-16.1	75.2%
Total Mobile Communication revenues	739.5	710.9	4.0%	1,433.6	1,399.1	2.5%

Results for the Second Quarter 2007

# Mobile Communication - Expense Breakdown

(EUR million)	2Q 07	2Q 06	% change	HY 07	HY 06	% change
Material expense	78.0	75.0	4.0%	148.4	149.5	-0.7%
Employee costs	59.0	51.3	15.0%	114.3	107.4	6.4%
Depreciation, amortization and impairment charges	125.7	122.7	2.4%	250.8	244.9	2.4%
Interconnection	87.4	79.6	9.8%	166.4	153.5	8.4%
Repairs	17.0	17.7	-4.0%	33.4	35.0	-4.6%
Services received	76.8	78.5	-2.2%	146.1	150.0	-2.6%
Other support services	7.2	5.3	35.8%	14.0	11.9	17.6%
Other	124.1	121.7	2.0%	237.4	222.0	6.9%
Total Mobile Communication expenses	575.2	551.8	4.2%	1,110.8	1,074.2	3.4%

Results for the Second Quarter 2007

# **Operating Revenues by Segment**

(EUR million)	20 07	20 06	% change	HY 07	HY 06	% change
Fixed Net revenues	533.4	519.3	2.7%	1,044.2	1,054.2	-0.9%
Mobile Communication revenues	739.5	710.9	4.0%	1,433.6	1,399.1	2.5%
Corporate, Other & Eliminations	-64.9	-60.8	6.7%	-124.0	-125.3	-1.0%
Operating revenues	1,208.0	1,169.4	3.3%	2,353.8	2,328.0	1.1%

(EUR million)	20 07	20 06	% change	HY 07	HY 06	% change
Fixed Net revenues	533.4	519.3	2.7%	1,044.2	1,054.2	-0.9%
Mobile Communication revenues	739.5	710.9	4.0%	1,433.6	1,399.1	2.5%
Corporate, Other & Eliminations	-64.9	-60.8	6.7%	-124.0	-125.3	-1.0%
Operating revenues	1,208.0	1,169.4	3.3%	2,353.8	2,328.0	1.1%

Results for the Second Quarter 2007

# EBITDA and Operating Income by Segment

_(EUR million)	20 07	20 06	% change	HY 07	HY 06	% change
Fixed Net EBITDA	186.4	195.1	-4.5%	379.6	410.5	-7.5%
Mobile Communciation EBITDA	293.2	286.0	2.5%	580.2	579.4	0.1%
Corporate, Other & Eliminations	-14.9	-3.6	313.9%	-20.2	-8.1	149.4%
EBITDA	464.7	477.5	-2.7%	939.6	981.8	-4.3%
(EUR million)	20 07	20 06	% change	HY 07	HY 06	% change
(EUR million)	20 07	20 06	% change	HY 07	HY 06	% change
(EUR million) Fixed Net operating income	<b>2Q 07</b> 43.5	<b>2Q 06</b> 32.8	% change 32.6%	HY 07 97.9	HY 06 87.5	% change 11.9%
Fixed Net operating income	43.5	32.8	32.6%	97.9	87.5	11.9%

Results for the Second Quarter 2007

# **Capital Expenditure by Segment**

(EUR million)	2Q 07	20 06	% change	HY 07	HY 06	% change
Fixed Net tangible	59.8	51.1	17.0%	108.5	102.1	6.3%
Mobile Communication tangible	110.4	81.6	35.3%	183.4	134.3	36.6%
Tangible (total)	170.2	132.7	28.3%	291.9	236.4	23.5%
Fixed Net intangible	4.7	2.1	123.8%	15.4	11.6	32.8%
Mobile Communciation intangible	34.5	16.3	111.7%	69.4	24.9	178.7%
Intangible (total)	39.2	18.4	113.0%	84.8	36.5	132.3%
Total Capex Telekom Austria Group	209.4	151.1	38.6%	376.7	272.9	38.0%
(EUR million)	20 07	20 06	% change	HY 07	HY 06	% change
Mobile Communication tangible						
mobilkom austria	36.7	38.8	-5.4%	70.4	60.1	17.1%
Mobiltel	20.7	23.4	-11.5%	35.2	43.8	-19.6%
Vipnet	15.7	14.7	6.8%	24.4	24.9	-2.0%
Si.mobil	6.7	4.5	48.9%	10.5	5.2	101.9%

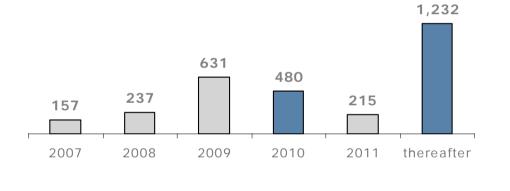
# Net Debt - Telekom Austria Group

(EUR million)	Jun 30, 2007	Dec 31, 2006	% change
Long-term debt	2,558.1	2,750.1	-7.0%
Short-term debt	923.7	562.1	64.3%
- Short-term portion of capital and cross border lease obligations	-10.9	-9.4	16.0%
+ Capital lease obligations	1.2	0.1	1100.0%
Cash and cash equivalents, short-term and long term investments, financing with related parties	-144.1	-148.3	-2.8%
Derivate financial instruments for hedging purposes	30.2	14.4	109.7%
Net Debt of Telekom Austria Group	3,358.2	3,169.0	6.0%
Shareholders' equity	2,584.9	2,823.5	-8.5%
Net Debt/ EBITDA (annualized)	1.8x	1.7x	7.5%

TELEKOM AUSTRIA GROUP 47

Results for the Second Quarter 2007

# **Debt Maturity Profile**



Bank loans and other Listed bonds

#### Ratings:

- S&P: BBB+ (stable outlook)
- Moody's: A3 (stable outlook)

#### Ratio:

 Net Debt / EBITDA (annualized): 1.8x

#### Listed Bonds:

- EUR 750 million 2003 2013
- EUR 500 million 2005 2010
- EUR 500 million 2005 2017

Results for the Second Quarter 2007

## TELEKOM AUSTRIA GROUP 48

(in EUR Mio.)