Telekom Austria Group
Results for the Third Quarter 2007

Vienna, November 14, 2007

TELEKOM AUSTRIA GROUP

Cautionary Statement

“This presentation contains certain forward-looking statements. Actual results may differ materially from those projected or implied in such forward-looking statements. Forward-looking information involves risks and uncertainties that could significantly affect expected results.”

Agenda

- Key Developments
- Fixed Net
- Mobile Communication
- Financial Overview
- Outlook

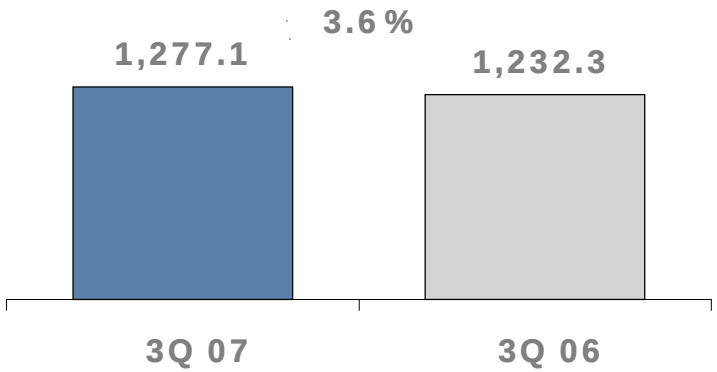
Key Developments

Revenues Increase Driven by Both Segments

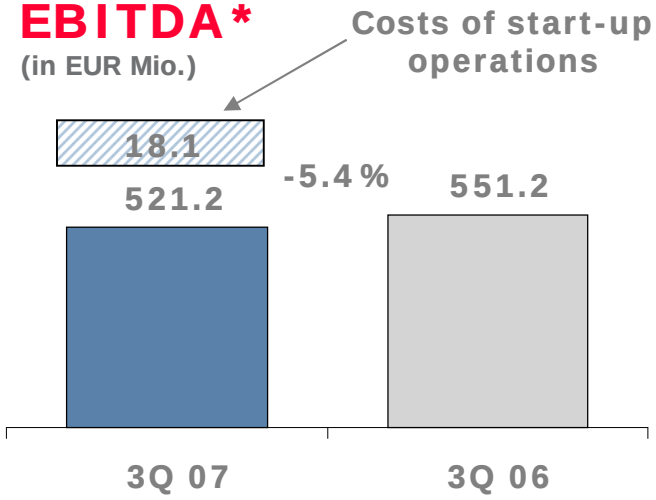
- Revenues increase by 3.6% due to higher revenues in the Fixed Net and Mobile Communication segments
- EBITDA declines by EUR 30 mn to EUR 551.2 mn with start-up operations contributing cost of EUR 18.1 mn
- Strong subscriber growth of Mobile Communication of 14.8% to 11.2 mn even excluding customers in Serbia & Macedonia
- 70% stake in Belarusian Mobile operator MDC acquired in October 2007
- FY 07 outlook for revenues and EBITDA raised due to full consolidation of MDC in 4Q
- EUR 195 mn returned to shareholder via sharebuybacks in 3Q

Revenue Growth Continues, Sharebuybacks Mitigate Impact of Higher Costs on EPS

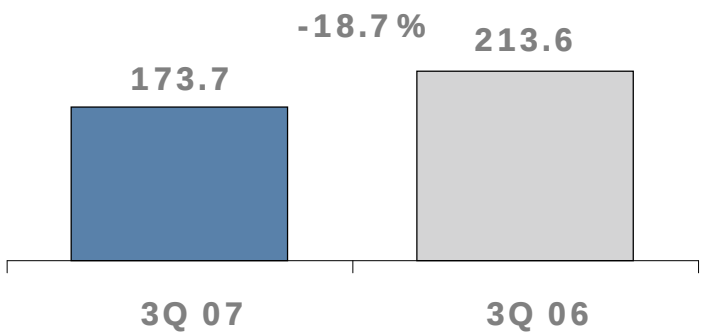
Revenues
(in EUR Mio.)



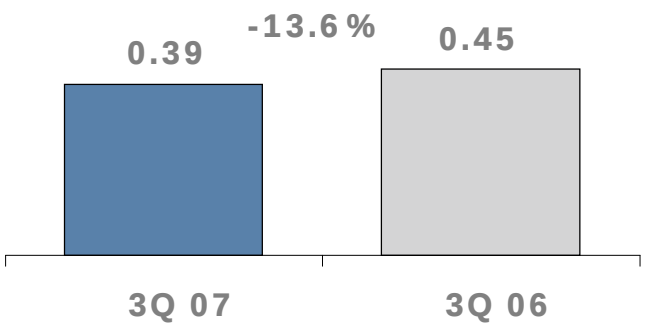
EBITDA*
(in EUR Mio.)



Net Income
(in EUR Mio.)



Earnings per Share
(in EUR)

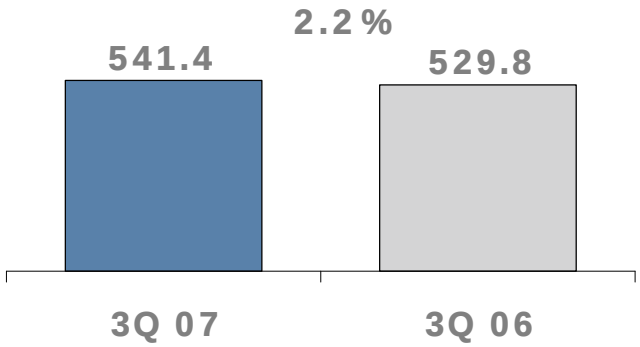


* Starting 3Q 07 interest expenses related to employee benefit obligations are no longer reported as personnel expenses, but in the financial result. Comparative figures for 3Q 07 adjusted by 1.3 mn (Fixed Net 1.1 mn, Mobile Communication 0.2 mn)

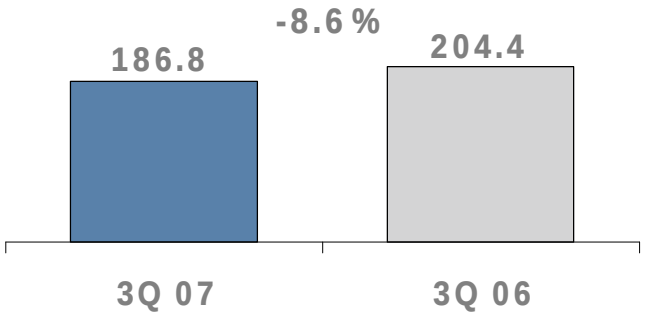
Fixed Net

Consolidation of eTel Drives Revenue Growth

Revenues
(in EUR Mio.)



EBITDA*
(in EUR Mio.)



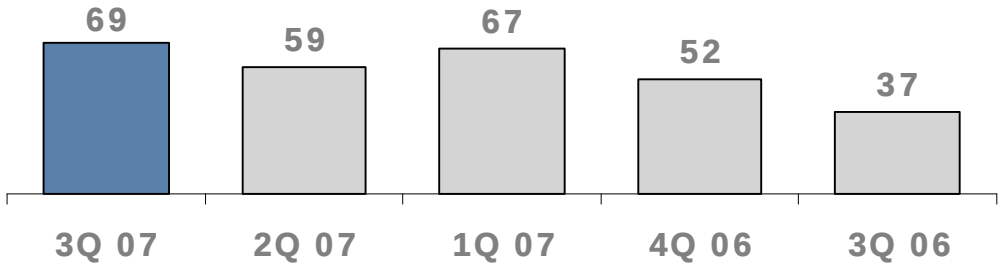
- Revenues increase by 2.2% with eTel contributing EUR 26.2 mn
- EBITDA decline driven by personnel expenses, interconnection and costs for services received
- Lower D&A compensates higher operating expenditures
- Operating income remains almost stable at 57.3 mn

*For comparative purpose 3Q 06 EBITDA excludes EUR 1.1 mn of interest expense related to employee benefit obligations. See footnote on slide 6.

Line Loss Accelerates, Growth of Naked Broadband Mitigates Impact

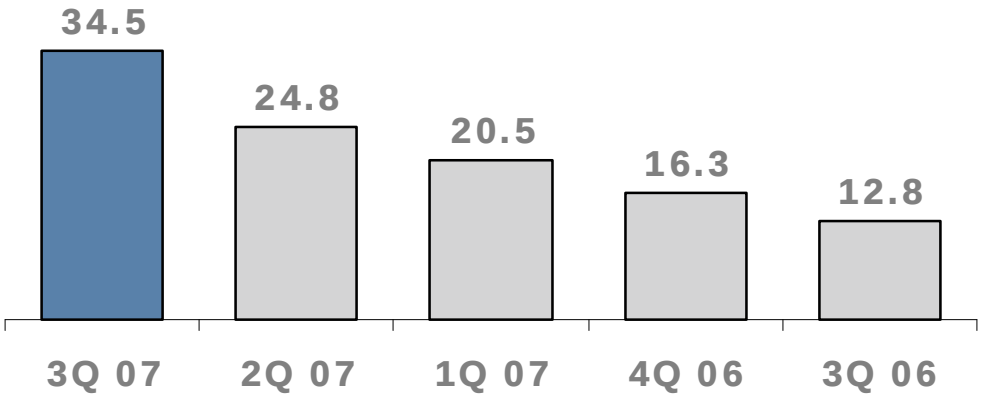
Line Loss Quarterly

(in 000)



aonPur – Naked Broadband*

(in 000)

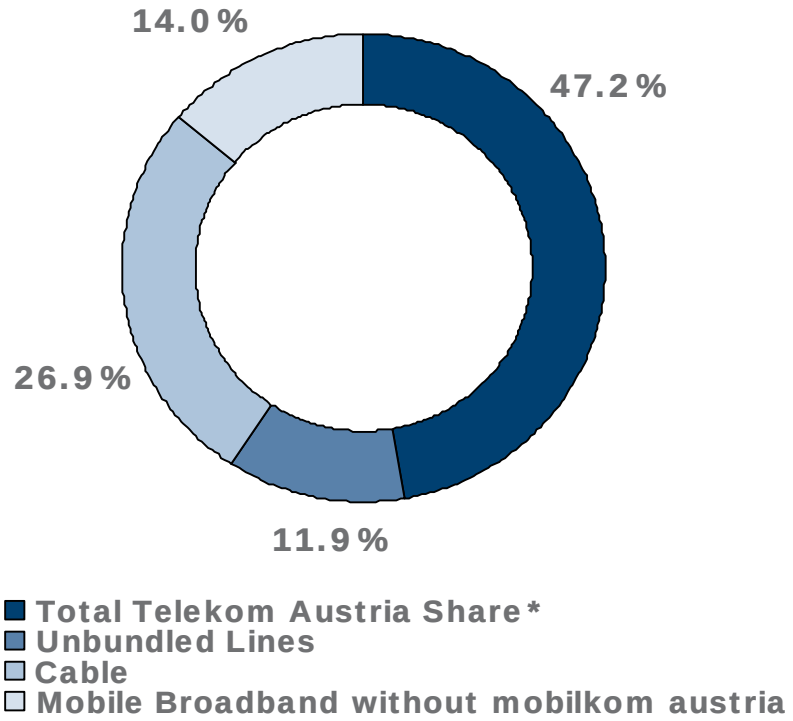


*including sDSL and fiber lines

- Acceleration of line loss due to fixed-to-mobile migration
- Success of mobile broadband impacts Fixed Net segment
- Push of aonPur – naked broadband mitigates impact
- aonPur with high speeds and flatrate has USP compared to mobile broadband

Mobile Broadband Accounts for Large Portion of Incremental Broadband Growth

Broadband Market Shares

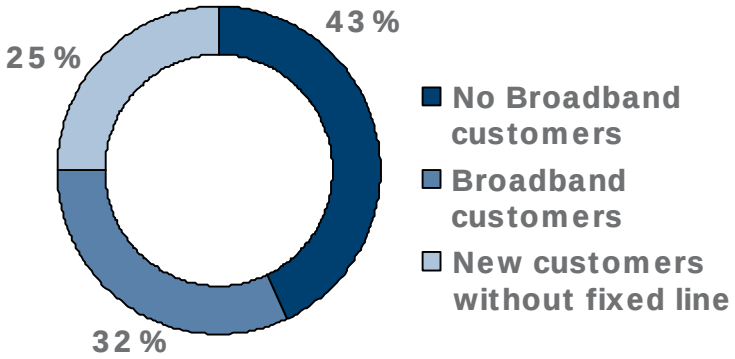


*47.2% Total Telekom Austria Share includes

- Total broadband share of Telekom Austria Group at 47.2%
- Telekom Austria's total broadband market share remained stable
- Growth of mobile broadband share results in slightly lower fixed broadband retail share
- Continuing strong mobile broadband growth

Commercial Rollout of aonTV has Started in Time for Christmas Business

aonTV customers are ...



- Nationwide marketing campaign on TV, radio and billboards started in October
- Up to 82 channels, video on demand and program guide
- Monthly fee of EUR 4.9 is best offer on Austrian TV market
- Order intake approximately 2,000 per week
- Approximately 25% of new customers did not have a fixed line previously
- Approximately 40% of households covered

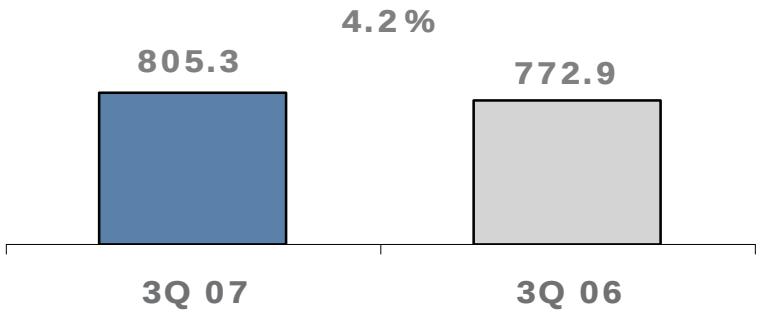
New Fixed-Mobile Bundle will be Launched Tomorrow

- "KombiPaket" includes fixed net voice, fixed net broadband and mobile voice
- Mobile communication for the first time under the brand aonMobil marketed
- Customer gets one package that covers all communication needs
- Monthly fee of EUR 19.9 is best offer on Austrian telecommunications market

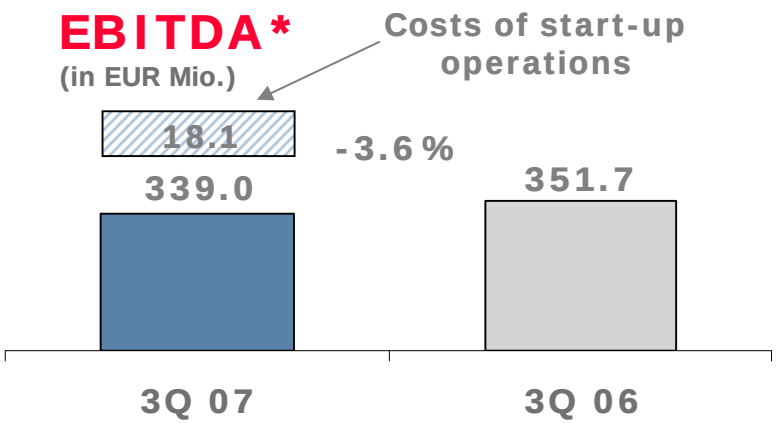
Mobile Communication

Growth of Subscriber Base by 14.8% and Well Performing International Operations

Revenues
(in EUR Mio.)



EBITDA*
(in EUR Mio.)

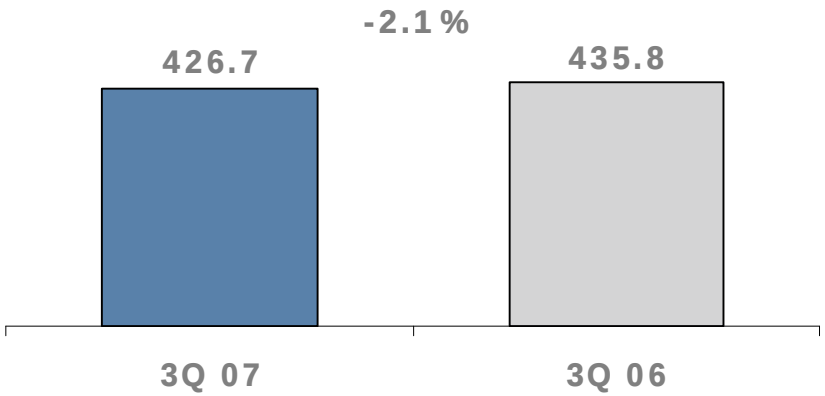


- Subscriber growth of 14.8% to 11.2 mn customers even excluding new customers in Serbia & Macedonia
- Strong performance of international operations lead to revenue growth of 4.2%
- Costs of approximately EUR 18.1 mn for newly launched operations in Republic of Serbia & Macedonia
- Underlying EBITDA growth excluding cost for start-up operations

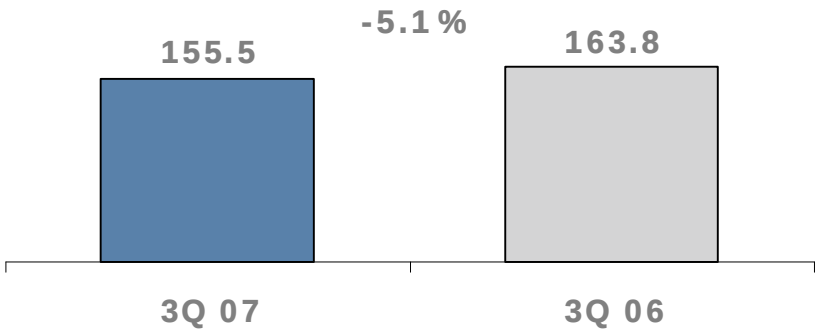
*For comparative purpose 3Q 06 EBITDA excludes EUR 0.2 mn of interest expense related to employee benefit obligations. See footnote on slide 6.

mobilkom austria Increases Market Share Driven by Mobile Broadband & Contract Subscribers

Revenues
(in EUR Mio.)



EBITDA*
(in EUR Mio.)

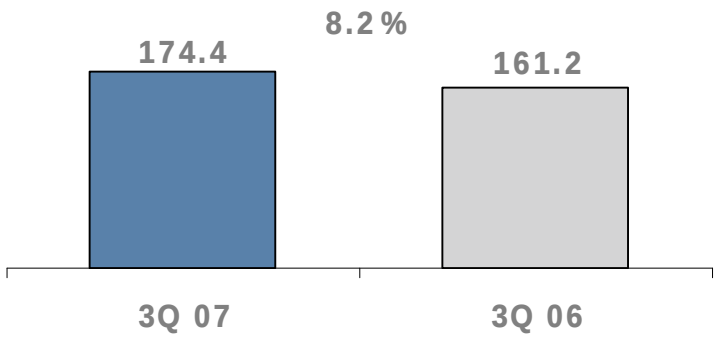


- Market share increases from 38.8% to 40.3%
- Mobile broadband & contract subscribers drive market share increase
- 250,000 mobile broadband customers as of end of 3Q 07
- Price pressure and lower termination rates lead to lower EBITDA

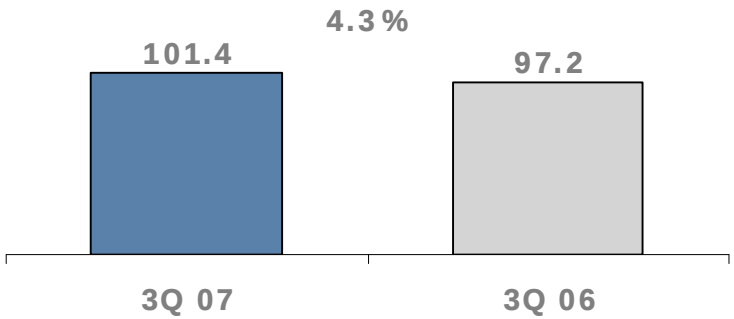
*For comparative purpose 3Q 06 EBITDA excludes EUR 0.2 mn of interest expense related to employee benefit obligations. See footnote on slide 6.

Mobiltel's Revenues Increase by 8.2% while Profitability Remains High

Revenues
(in EUR Mio.)



EBITDA*
(in EUR Mio.)

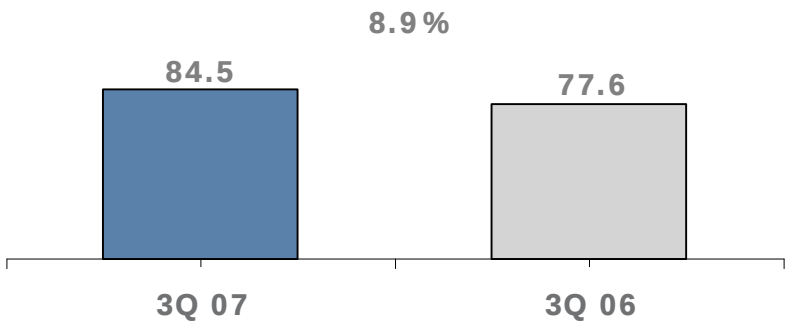


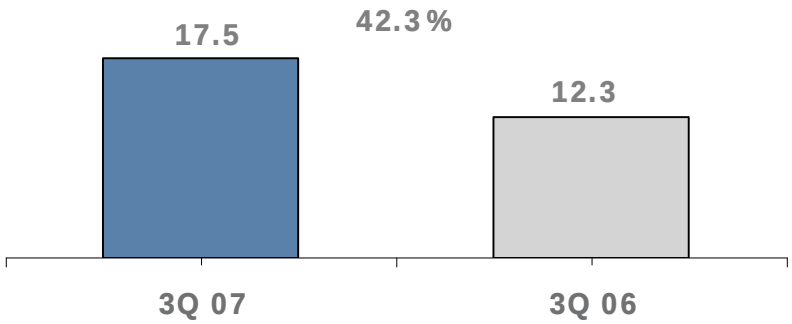
- Subscriber base grows by 19.3% to 4.8 mn customers
- Revenues grow by 8.2% driven by strong growth in customer base and higher traffic revenues
- EBITDA increases by 4.3% to EUR 101.4 mn
- EBITDA margin proofs resilient at 58.1%

*For comparative purpose 3Q 06 EBITDA excludes EUR 0.2 mn of interest expense related to employee benefit obligations. See footnote on slide 6.

Strong Performance and Customer Growth in Croatia and Slovenia

EBITDA*
(in EUR Mio.)





Vipnet in Croatia

- Subscriber base grows by 15.0%
- EBITDA increases by 8.9% to EUR 84.5 mn

Si.mobil in Slovenia

- Subscriber base grows by 18.2%
- EBITDA increases by 42.3% to EUR 17.5 mn

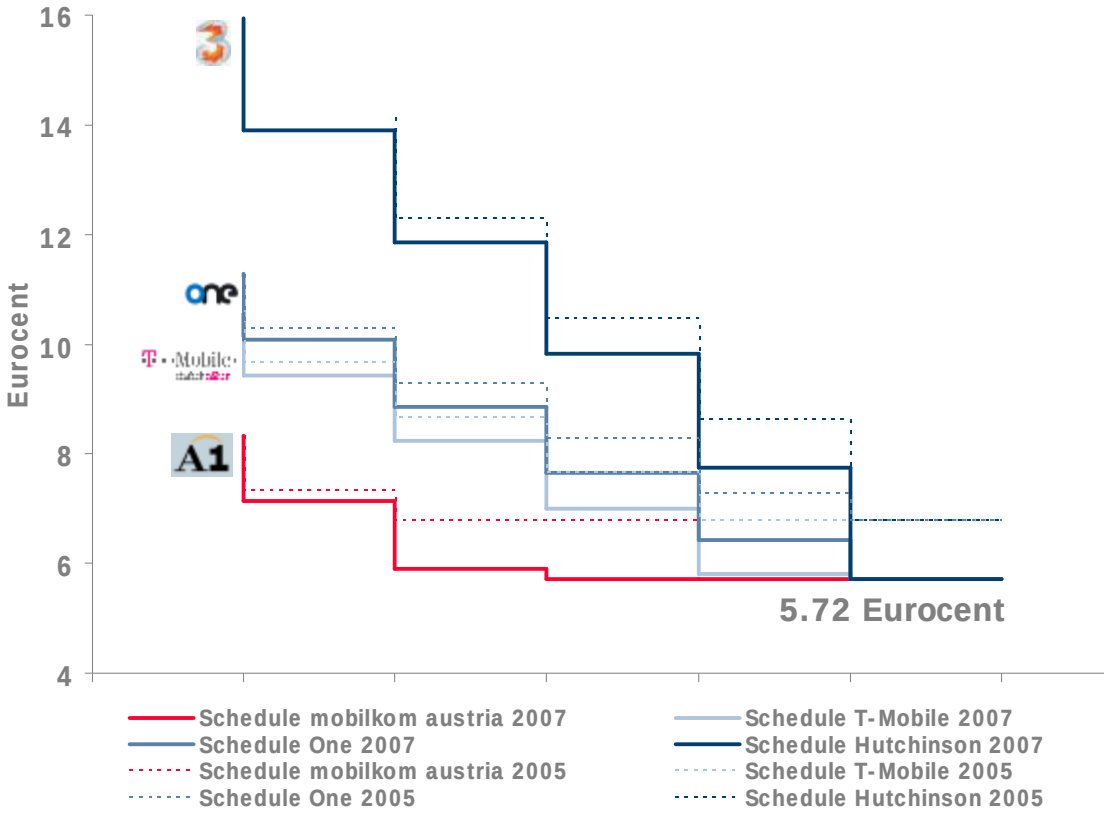
*For comparative purpose 3Q 06 EBITDA excludes EUR 0.2 mn of interest expense related to employee benefit obligations. See footnote on slide 6.

Full Consolidation of Belarusian Mobile Operator MDC will positively impact FY 2007

- Telekom Austria Group has acquired a 70% stake in MDC
- MDC is #2 mobile operator in Belarus
- Closing expected 4Q
- Full consolidation of MDC starting 4Q supports revenues and EBITDA
- Integration team has taken up work
- Allocation of purchase price under way

Recent Reduction of Mobile Termination Rates Establish Symmetry by January 1, 2009

Scheduled Reduction of Termination Rates



- In mid-October regulator adopted new termination rate schedule
- Target level lowered to 5.72 eurocent from 6.79 eurocent
- Symmetry between operators starting Jan. 1, 2009
- Retroactive reductions as per Jan.1, 07
- mobilkom austria will reach target level already Jan. 1, 08

Financial Overview

Higher Revenues, but Start-up Costs impact EBITDA

(EUR million)	3Q 07	3Q 06
Revenues	1,277.1	1,232.3
EBITDA*	521.2	551.2
Operating income*	257.8	282.9
Financial Result*	-38.0	-30.8
Income before income taxes	219.8	252.1
Income tax expense	-46.1	-38.5
Net income	173.7	213.6

Higher revenues in the Fixed Net and Mobile Communication

Weaker fixed net business and start-up costs in Serbia and Macedonia

Higher shareholder remuneration and reclassification of interest expense*

3Q 06 includes on time tax benefit of EUR 8.7mn

Lower operating income and higher interest expenses lead to lower net income

*For comparative purpose 3Q 06 EBITDA excludes EUR 1.3 mn of interest expense related to employee benefit obligations.
See footnote on slide 6.

Revenues Increase, Start up Costs and Lower Fixed Net Business Result in Lower EBITDA

(EUR million)	3Q 07	3Q 06	% change	1-9M 07	1-9M 06	% change
Revenues	1,277.1	1,232.3	3.6%	3,630.9	3,560.3	2.0%
EBITDA*	521.2	551.2	-5.4%	1,463.6	1,535.6	-4.7%
Operating income*	257.8	282.9	-8.9%	668.0	699.6	-4.5%
Financial Result*	-38.0	-30.8	23.4%	-97.9	-88.2	11.0%
Income before income taxes	219.8	252.1	-12.8%	570.1	611.4	-6.8%
Income tax expense	-46.1	-38.5	19.7%	-118.6	-112.9	5.0%
Net income	173.7	213.6	-18.7%	451.5	498.5	-9.4%

*For comparative purpose 3Q 06 EBITDA excludes EUR 1.3 mn and 1-9M 06 EUR 4.4 mn of interest expense related to employee benefit obligations. See footnote on slide 6.

Free Cash Flow Lower due to Higher Change in Working Capital

(EUR million)	3Q 07	3Q 06	% change	1-9M 07	1-9M 06	% change
Cash Flow from operations before working capital adjustments	489.3	501.4	-2.4%	1,341.6	1,407.9	-4.7%
Change in working capital	-88.0	-68.6	28.3%	-144.0	-248.4	-42.0%
Ordinary capital expenditures	-128.7	-148.5	-13.3%	-449.7	-421.4	6.7%
Free cash flow	272.6	284.3	-4.1%	747.9	738.1	1.3%

Lower Capex for Existing Operations, Growth Capex Accounts for Capex Increase

(EUR million)	3Q 07	3Q 06	% change	1-9M 07	1-9M 06	% change
Fixed Net	64.9	64.6	0.5%	188.8	178.3	5.9%
Mobile Communication	63.8	83.9	-23.9%	260.9	243.1	7.3%
Ordinary capital expenditures	128.7	148.5	-13.3%	449.7	421.4	6.7%
Growth projects & acquisitions	29.4	0.0	n.a.	194.2	0.0	n.a.
Capex, growth projects & acquisitions	158.1	148.5	6.5%	643.9	421.4	52.8%
Others*	4.0	-2.7	-248.1%	-14.0	-9.5	48.1%
Cash used in investing activities	162.1	145.8	11.2%	629.9	411.9	52.9%

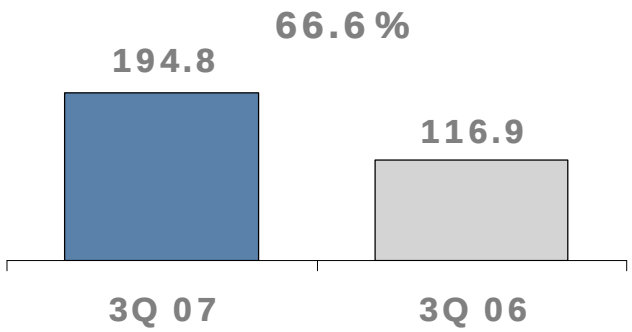
*Includes deferred consideration paid, cash acquired & other investing activities, net

Asset Base Remains Stable Compared to Year End 2006

(EUR million)	Sept. 30, 07	Dec. 31, 06	% change
Current Assets	1,366.9	1,160.2	17.8%
Long-term Assets	6,192.4	6,399.5	-3.2%
Total assets	7,559.3	7,559.7	0.0%
Current liabilities	1,763.1	1,657.3	6.4%
Long-term liabilities	3,230.2	3,078.9	4.9%
Stockholders' equity	2,566.0	2,823.5	-9.1%
Liabilities and stockholders' equity	7,559.3	7,559.7	0.0%

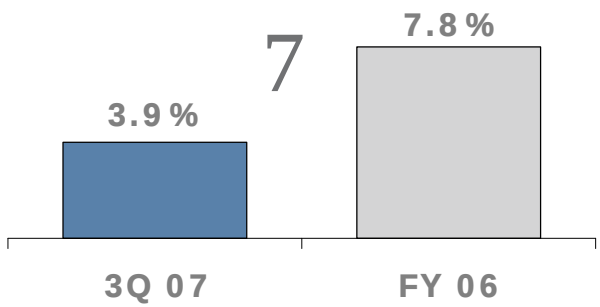
Sharebuyback Reaches All-Time High with EUR 195 mn Returned to Shareholders

Share Buyback
(in EUR Mio.)

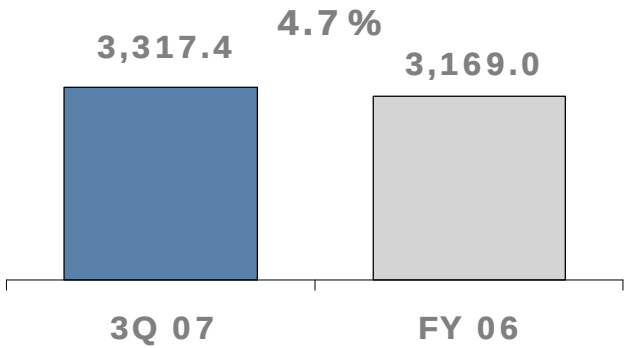


Treasury Shares Held
(in % of shares outstanding)

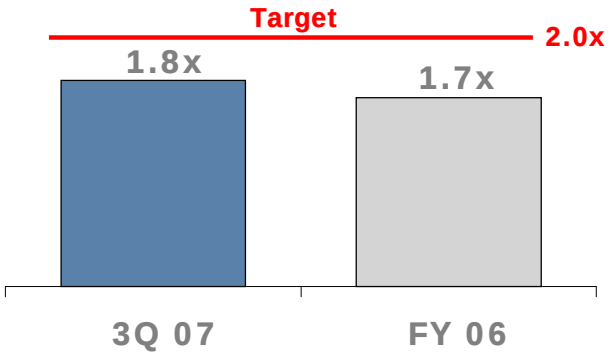
Cancellation of 8% of treasury shares held



Net Debt
(in EUR Mio.)



Net Debt/EBITDA
(last 12 months)



Outlook

Telekom Austria Group Adapts its Outlook for Full Year 2007

Group

- Full consolidation of MDC in 4Q 2007 positively impacts revenues and EBITDA of Telekom Austria Group and compensates higher fixed line loss and the recent retroactive reduction of termination rates
- Revenue growth of approximately 3% for FY 2007
- EBITDA decline of approximately 3% for FY 2007
- Net income decline of about 8% compared to FY 2006 (adjusted by one-off tax effect) following higher shareholder remunerations and acquisition of MDC

Fixed Net

- Slight increase of revenues driven by consolidation of eTel
- EBITDA decline compared to FY 2006

Mobile Communication

- Stronger than expected growth driven by international operations and full consolidation of MDC
- Slight decline of EBITDA compared to 2006 due to start up costs and recent retroactive reduction of termination rates

Appendix

Regulatory Issues – Key Aspects (3)

§ **International roaming charges:** In June 2007 the European Parliament and the European council voted on introduction of an extensive regulation of international roaming traffic to be introduced in the second half of 2007.

Wholesale: The maximum wholesale charge must not exceed 30 Cents in the first year and shall be decreased to 28 Cents in the second year and to 26 in the third year. Regulated wholesale tariffs have to be implemented 2 months after the entry into force of the regulation.

Retail: Introduction of a consumer protection tariff (Eurotariff). Eurotariff for active calls: 49 Eurocents in the first year, 46 Eurocents in the second and 43 Eurocents in the third year. Eurotariff for incoming calls: 24 Eurocents in the first year, 22 in the second and 19 in the third year.

Operators have to inform their customers of the availability of the Eurotariff within one Month after entry into force of the regulation; Customers have two months to decide if they want to use the Eurotariff or another roaming tariff.

Three months after entry into force all customers who did not decide on a roaming tariff (Eurotariff or other) will be switched to the Eurotariff automatically. Exempted are a) customers who made a choice of a certain roaming tariff, or b) customers who chose a non-standard roaming tariff before entry into force of the regulation

The regulation will expire on June 30, 2010.

Recent Reduction of Mobile Termination Rates Establish Symmetry by January 1, 2009

Termination charges according to new schedule

(in cents)	Jan. 1, 2007	Jul. 1, 2007	Jan. 1, 2008	Jul. 1, 2008	Jan. 1, 2009
mobilkom austria	7.13	5.91	5.72	5.72	**5.72**
T-Mobile	9.45	8.23	7.02	5.8	**5.72**
One	10.07	8.85	7.64	6.42	**5.72**
Hutchison	13.9	11.86	9.81	7.76	**5.72**

Termination charges according to previous schedule

(in cents)	Jan. 1, 2007	Jul. 1, 2007	Jan. 1, 2008	Jul. 1, 2008	Jan. 1, 2009
mobilkom austria	7.34	6.79	6.79	6.79	6.79
T-Mobile	9.66	8.66	7.66	6.79	6.79
One	10.28	9.28	8.28	7.28	6.79
Hutchison	14.12	12.29	10.46	8.62	6.79

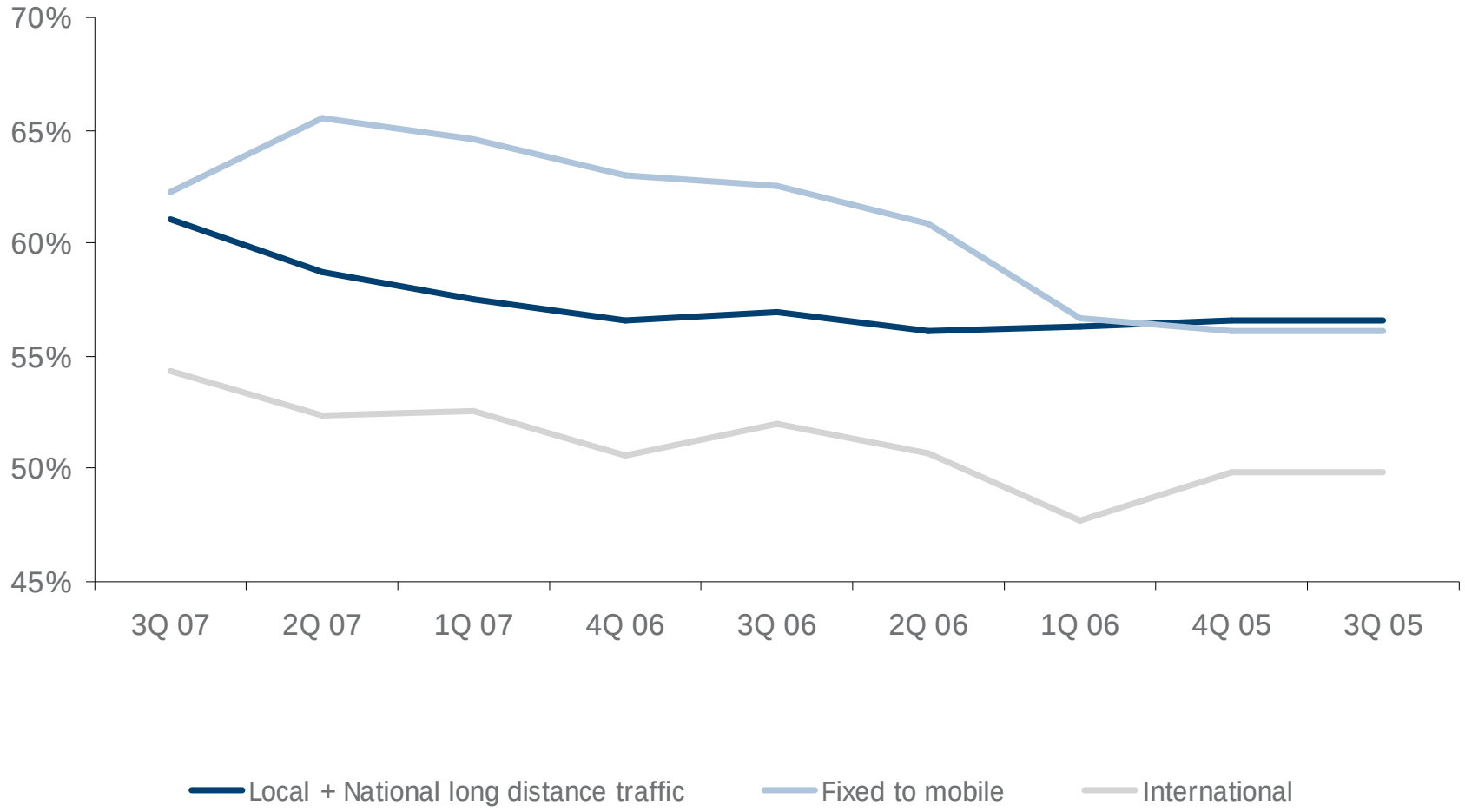
Fixed Net - Access Lines

(in 000)	3Q 07	3Q 06	% change
PSTN access lines	2,071.4	2,289.8	-9.5%
Basic ISDN access lines	369.3	398.0	-7.2%
Multi ISDN access lines	6.8	7.2	-6.8%
Naked broadband lines	34.5	12.8	169.5%
Total access lines in service	2,482.0	2,707.9	-8.3%
of these xDSL access lines	722.1	670.0	7.8%
thereof xDSL wholesale lines	95.4	121.0	-21.2%

(in 000)	3Q 07	3Q 06	% change
Total access channels in service	3,047.2	3,303.0	-7.7%

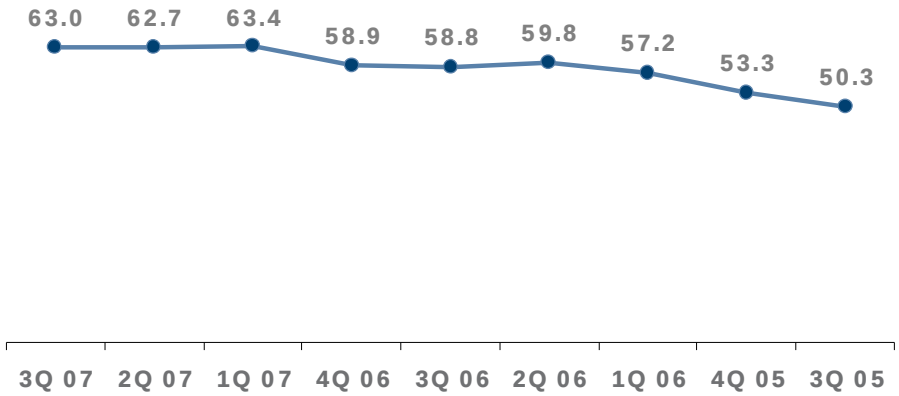
(in 000)	3Q 07	3Q 06	% change
xDSL net adds	-1.6	32.4	-104.8%
Unbundled lines	272.8	178.8	52.6%

Fixed Net – Voice Traffic

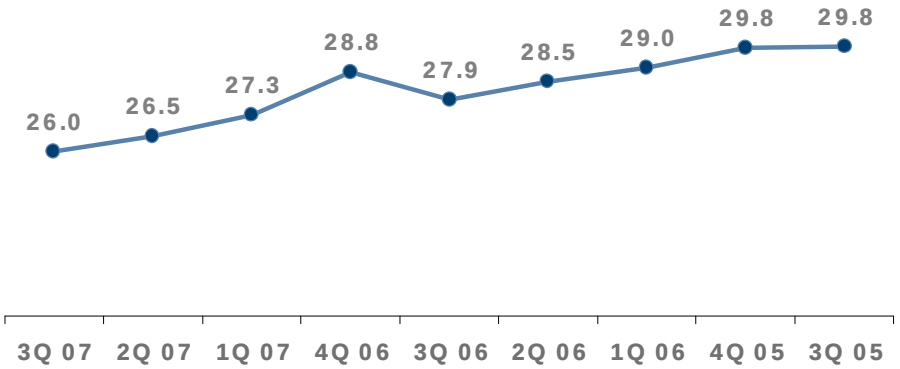


xDSL – Revenues and Residential ARPU*

xDSL Revenues (incl. Wholesale)
(in EUR Mio.)



xDSL Residential ARPU
(in EUR)



*excl. eTel

Fixed Net - Minutes and Average Tariffs

(in million minutes)	3Q 07	3Q 06	% change
National	789	818	-3.5%
Fixed-to-mobile	180	195	-7.6%
International	96	101	-5.6%
Total voice minutes	1,065	1,114	-4.4%
Internet dial-up	167	310	-46.0%
Total Fixed Net minutes	1,232	1,424	-13.5%

(Average tariffs in EUR)	3Q 07	3Q 06	% change
National	0.042	0.042	0.2%
Fixed-to-mobile	0.167	0.168	-0.9%
International	0.179	0.181	-1.3%
Total voice average	0.079	0.077	1.7%

(in million minutes)	3Q 07	3Q 06	% change
National wholesale	1,855	2,144	-13.5%
International wholesale	902	823	9.6%
Total wholesale minutes	2,757	2,967	-7.1%

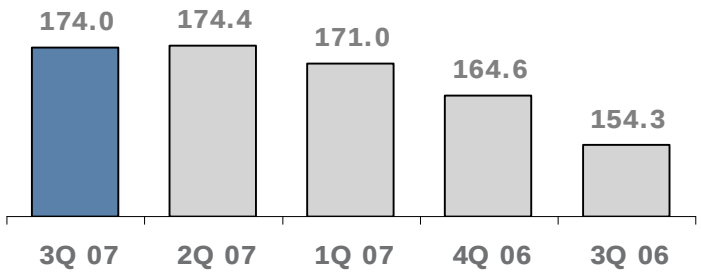
Mobile Subscribers*

	(in 000)	3Q 07	3Q 06	% change
mobilkom austria	Contract	2,536.5	2,093.7	21.1%
	Prepaid	1,317.2	1,435.7	-8.3%
	Total Austria	3,853.7	3,529.4	9.2%
	Market share	40.3%	38.8%	
mtel	Contract	1,894.5	1,446.8	30.9%
	Prepaid	2,919.2	2,589.5	12.7%
	Total Bulgaria	4,813.7	4,036.3	19.3%
	Market share	50.3%	54.0%	
vip	Contract	418.7	292.0	43.4%
	Prepaid	1,658.2	1,513.6	9.6%
	Total Croatia	2,077.0	1,805.6	15.0%
	Market share	43.2%	43.2%	
simobil vodafone	Contract	293.6	224.1	31.0%
	Prepaid	186.2	181.8	2.4%
	Total Slovenia	479.9	405.9	18.2%
	Market share	26.7%	24.4%	
mobilkom liechtenstein	Total Liechtenstein	5.2	4.7	10.6%
	Market share	18.0%	16.4%	
	Total Mobile Communication	11,229.5	9,781.9	14.8%

*Excluding subscriber of recently launched operations in Republic of Serbia and Republic of Macedonia

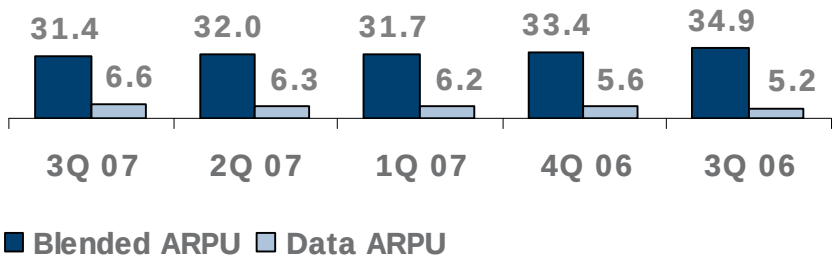
Operational Data – mobilkom austria

MoU per Subscriber



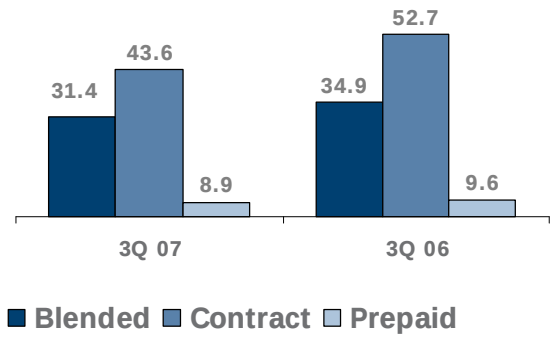
ARPU & Data ARPU

(in EUR)

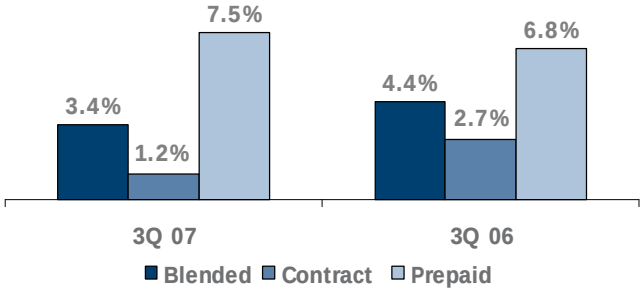


ARPU

(in EUR)

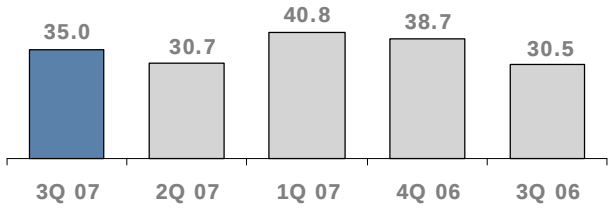


Quarterly Churn



SRC & SAC*

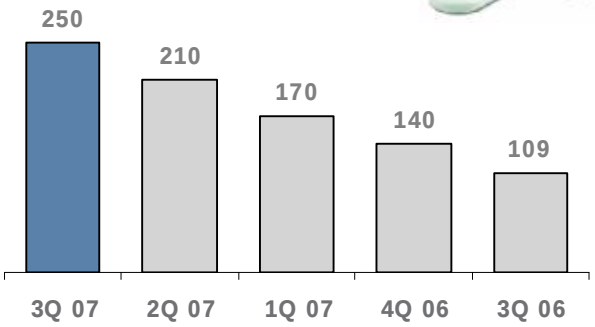
(in EUR Mio.)



* Subscriber retention cost & subscriber acquisition cost

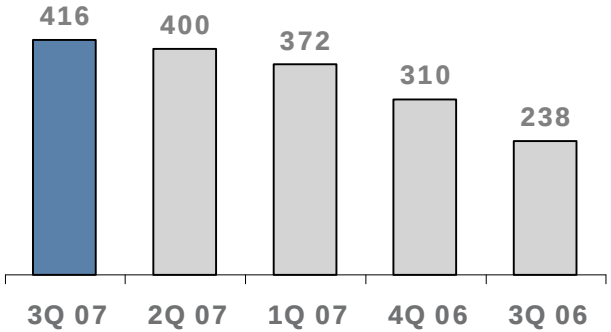
mobilkom austria - Mobile Data

Number of mobile broadband customers



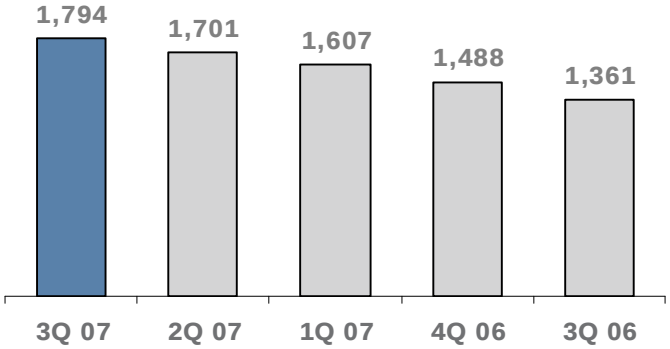
Number of SMS

(in Mio.)

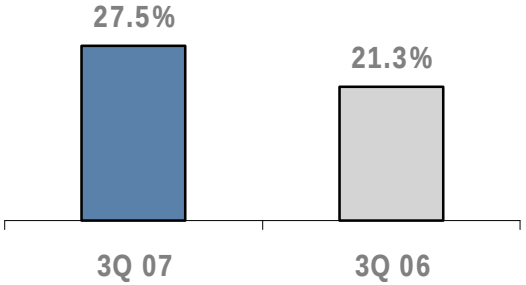


MMS Users

(in 000)



Data in % of Revenues*



* Traffic related revenues

Headcount* Development

(average period)	3Q 07	3Q 06	change
Fixed Net	9,737	9,497	240
Mobile Communciation	6,444	5,954	490
Telekom Austria Group	16,182	15,451	731

(end of period)	3Q 07	3Q 06	change
Fixed Net	9,732	9,499	233
Mobile Communciation	6,495	5,968	527
Telekom Austria Group	16,227	15,467	760

* Full-time-equivalents

Fixed Net - Revenue Breakdown

(EUR million)	3Q 07	3Q 06	% change	1-9M 07	1-9M 06	% change
Switched voice base traffic	88.9	86.6	2.7%	261.2	275.9	-5.3%
Switched voice monthly & other voice revenues	116.9	128.8	-9.2%	359.1	390.6	-8.1%
Payphones & VAS	11.6	11.8	-1.7%	34.3	33.8	1.5%
Wholesale data & IT-solutions	110.5	102.7	7.6%	321.1	309.4	3.8%
Internet access & media	74.0	66.0	12.1%	215.2	198.4	8.5%
Wholesale voice & Internet	107.3	103.9	3.3%	308.5	290.3	6.3%
Other	32.2	30.0	7.3%	86.2	85.6	0.7%
Total Fixed Net revenues	541.4	529.8	2.2%	1,585.6	1,584.0	0.1%

Mobile Communication - Revenue Breakdown

(EUR million)	3Q 07	3Q 06	% change	1-9M 07	1-9M 06	% change
Traffic revenues	376.7	382.9	-1.6%	1,074.6	1,083.0	-0.8%
Monthly rental	154.2	121.0	27.4%	437.2	357.6	22.3%
Equipment	69.8	61.0	14.4%	193.1	173.1	11.6%
Roaming	86.2	87.9	-1.9%	200.5	213.0	-5.9%
Interconnection	109.8	114.1	-3.8%	325.1	333.2	-2.4%
Other	13.3	11.6	14.7%	41.3	33.8	22.2%
Discounts	-4.7	-5.6	-16.1%	-32.9	-21.7	51.6%
Total Mobile Communication revenues	805.3	772.9	4.2%	2,238.9	2,172.0	3.1%

Revenues by Segment

(EUR million)	3Q 07	3Q 06	% change	1-9M 07	1-9M 06	% change
Fixed Net revenues	541.4	529.8	2.2%	1,585.6	1,584.0	0.1%
Mobile Communication revenues	805.3	772.9	4.2%	2,238.9	2,172.0	3.1%
Corporate, Other & Eliminations	-69.6	-70.4	-1.1%	-193.6	-195.7	-1.1%
Revenues Telekom Austria Group	1,277.1	1,232.3	3.6%	3,630.9	3,560.3	2.0%

EBITDA and Operating Income by Segment

(EUR million)	3Q 07	3Q 06	% change	1-9M 07	1-9M 06	% change
Fixed Net EBITDA	186.8	204.4	-8.6%	568.8	617.1	-7.8%
Mobile Communciation EBITDA	339.0	351.7	-3.6%	919.6	931.5	-1.3%
Corporate, Other & Eliminations	-4.6	-4.9	-6.1%	-24.8	-13.0	90.8%
EBITDA Telekom Austria Group*	521.2	551.2	-5.4%	1,463.6	1,535.6	-4.7%

(EUR million)	3Q 07	3Q 06	% change	1-9M 07	1-9M 06	% change
Fixed Net operating income	57.3	57.6	-0.5%	157.6	147.3	7.0%
Mobile Communication operating income	205.0	230.0	-10.9%	534.9	565.0	-5.3%
Corporate, Other & Eliminations	-4.5	-4.7	-4.3%	-24.5	-12.7	92.9%
Operating income Telekom Austria Group*	257.8	282.9	-8.9%	668.0	699.6	-4.5%

*For comparative purpose 3Q 06 EBITDA excludes EUR 1.3 mn and 1-9M 06 EUR 4.4 mn of interest expense related to employee benefit obligations. See footnote on slide 6.

Capital Expenditure by Segment

(EUR million)	3Q 07	3Q 06	% change	1-9M 07	1-9M 06	% change
Fixed Net tangible	57.6	59.7	-3.5%	166.1	161.8	2.7%
Mobile Communication tangible	67.4	55.9	20.6%	250.8	190.2	31.9%
Tangible (total)	125.0	115.6	8.1%	416.9	352.0	18.4%
Fixed Net intangible	7.3	4.9	49.0%	22.7	16.5	37.6%
Mobile Communciation intangible	25.8	28.0	-7.9%	95.2	52.9	80.0%
Intangible (total)	33.1	32.9	0.6%	117.9	69.4	69.9%
Total Capex Telekom Austria Group	158.1	148.5	6.5%	534.8	421.4	26.9%

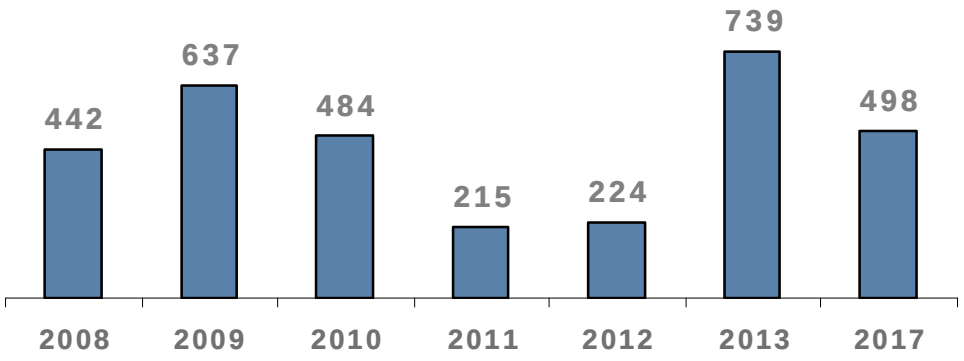
(EUR million)	3Q 07	3Q 06	% change	1-9M 07	1-9M 06	% change
Mobile Communication tangible						
mobilkom austria	17.8	21.3	-16.4%	88.2	81.4	8.4%
Mobiltel	15.5	21.6	-28.2%	50.7	65.4	-22.5%
Vipnet	17.7	11.8	50.0%	42.1	36.7	14.7%
Si.mobil	3.0	1.3	293.3%	13.5	6.5	171.9%
Others	13.4	0.0	n.a.	55.6	0.1	n.a.

Net Debt - Telekom Austria Group

(EUR million)	Sep 30, 2007	Dec 31, 2006	% change
Long-term debt	2,887.2	2,750.1	5.0%
Short-term debt	718.5	562.1	27.8%
- Short-term portion of capital and cross border lease obligations	-10.3	-9.4	9.6%
+ Capital lease obligations	1.1	0.1	n.a.
Cash and cash equivalents, short-term and long term investments, financing with related parties	-300.3	-148.3	102.5%
Derivate financial instruments for hedging purposes	21.2	14.4	47.2%
Net Debt of Telekom Austria Group	3,317.4	3,169.0	4.7%
Shareholders' equity	2,566.0	2,823.5	-9.1%
Net Debt / EBITDA (last 12 months)	1.8x	1.7x	5.9%

Debt Maturity Profile

(in EUR Mio.)



Ratings:

- S&P: BBB+ *(stable outlook)*
- Moody's: A3 *(stable outlook)*

Ratio:

- Net Debt / EBITDA (last 12 months): 1.8x

Listed Bonds:

- EUR 750 million 2003 – 2013
- EUR 500 million 2005 – 2010
- EUR 500 million 2005 – 2017